STANDARD WAGES FOR CALENDAR YEAR 2010 (Table 1)

(May use health benefits to meet the ETP minimum wage requirement.)

| COUNTIES | NEW HIRE MINIMUM WAGE | RETRAINEE MINIMUM WAGE |
|---|--------------------------|------------------------------|
| Alameda, Contra Costa, Los Angeles, Marin, Orange, San Francisco, San Mateo, Santa Clara, Santa Cruz | \$12.40 | \$14.87 |
| Sacramento | \$12.20 | \$14.64 |
| San Diego | \$11.92 | \$14.30 |
| Ventura | \$11.29 | \$13.63 |
| All Other Counties | \$11.16 | \$13.63 |

➤ <u>Trainees in High Unemployment Area</u> training projects funded under Section10201.5 must meet the minimum wage standards as shown in Table 1, unless they are approved for an HUA working poor wage waiver by the Panel as identified below, in which case they may meet the wage requirements in Table 2 below.

HUA WORKING POOR WAGES FOR CALENDAR YEAR 2010 (Table 2)

(May use health benefits to meet the ETP minimum wage requirement.)

| COUNTIES | NEW HIRE WAGE AFTER RETENTION | RETRAINEE WAGE AFTER RETENTION |
|--|-------------------------------------|--------------------------------------|
| Alameda, Contra Costa, Los Angeles, Marin, Orange, San Francisco, San Mateo, Santa Clara, Santa Cruz | \$9.30 | \$11.15 |
| Sacramento | \$9.15 | \$10.98 |
| San Diego | \$8.94 | \$10.73 |
| Ventura | \$8.47 | \$10.22 |
| All Other Counties | \$8.37 | \$10.22 |

For "working poor" new-hires: On a case-by-case basis, the ETP minimum wage requirement may be waived up to 25% below the ETP minimum, after training and employment retention, as long as it meets or exceeds the Federal and State minimum wage requirements. No post-retention wage increase is required.

➤ For "working poor" retrainees: On a case-by-case basis, the Panel may waive the minimum wage requirements for trainees after training and retention (up to 25% below the ETP minimum wage requirement). However, trainee's post-retention base wage must be increased. (Base wage does not include health benefits.) The increase must be at least 7% higher than trainee base wage was at the start of training -except in cases precluded by an existing collective bargaining agreement.

Example (for Retrainees ONLY) (pertaining to "Ventura" and "All Other Counties" above:

At start of training, a trainee earns \$8.50 hr. *base* wage + \$1.12 health benefits = \$9.62 hr. (WAGE AT START OF TRAINING).

After retention, the trainee's *base* wage must increase by at least 7% of the trainee's *base* wage (\$8.50) at start of training. Calculate the necessary increase as follows:

\$8.50 (base wage without health benefits at start of training) x 7% (minimum required increase) = 60¢

\$8.50 + 60¢ = \$9.10 (REQUIRED BASE WAGE AFTER RETENTION)

\$9.62 (Base wage + Health Benefits at Start of Training) + 60¢ (Minimum required base wage increase of 7%) = \$10.22 (Required wage after retention – includes Health Benefits)

SET WAGES FOR CALENDAR YEAR 2010 (Table 3)

| TERM BEGINNING DATE Jan. 1, 2010 – Dec. 31, 2010 | SET MINIMUM WAGE |
|---|--|
| Frontline Workers Earning at Least the State Average Hourly Wage | \$24.79 |
| Frontline Workers with Multiple Barriers to Full-Time Employment | See Table 1 |
| Frontline Workers in High Unemployment Areas | See Table 1or 2 ETP standard minimum wage may be waived for "working poor" retrainees only, if post-retention wage is 7% higher than wage before training. ETP standard minimum wage for "working poor" new hires may be waived up to 25%, on a case-by-case basis - no post-retention wage increase requirement. |
| Frontline Workers Small Business Owners | No wage requirement |

For Projects funded under U.I. Code Section 10214.5:

(As provided below, the dollar value of health benefits voluntarily paid for by an employer for a

trainee may be used to calculate wages for SET.)

- Frontline Workers Earning at Least the State Average Hourly Wage: SET Frontline workers must earn wages at least equal to the state average hourly wage of \$24.79 per hour. May use health benefits to meet minimum wage requirement.
- Multiple Barriers: For SET frontline workers with multiple barriers to full-time employment, the standard ETP minimum wages apply (See Table 1). May use health benefits to meet minimum wage requirement.
- ➤ <u>High Unemployment Areas</u>: For Set frontline workers in areas of high unemployment, the standard ETP minimum wages on Table 1 apply. However, the ETP minimum wage requirement may be waived for "working poor" trainees as stipulated on Table 2. See Table 2
- Small Business Owners: For SET Small Business Owners, there is no wage requirement.
- Seasonal Industry Training: For SET frontline workers in seasonal industry training projects funded under Section 10214.5(d), effective January 1, 2007, the standard ETP retrainee minimum wages apply. However, on a case-by-case basis, the Panel may waive the minimum wage requirements for these trainees at the start of training (up to 25% below the ETP minimum wage requirement). The trainee's post retention base wage must be increased. The increase must be at least 3% higher than the trainee base wage at the start of training except in cases precluded by existing collective bargaining agreement. (See above methodology for calculating wages for "working poor" retrainees, using 3% for seasonal industry trainees, instead of 7%).

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